## MAZDA REPORTS OCTOBER SALES RESULTS

IRVINE, Calif., Nov. 2, 2021 /PRNewswire/ -- Mazda North American Operations (MNAO) today reported total October sales of 19,519 vehicles, a decrease of 14.1 percent compared to October 2020. Year-to-date sales totaled 292,732 vehicles; an increase of 29.5 percent compared to the same time last year. With 27 selling days in October, compared to 28 the year prior, the company posted a decrease of 11 percent on a Daily Selling Rate (DSR) basis.

CPO sales totaled 5,186 vehicles in October, a decrease of 18 percent compared to October 2020.
Mazda Canada, Inc., (MCI) reported October sales of 4,836 vehicles, a decrease of 24.6 percent compared to October last year. Year-to-date sales increased 19.2 percent with 57,278 vehicles sold.

Mazda Motor de Mexico (MMdM) reported October sales of 4,416 vehicles, a decrease of 0.3 percent compared to October last year. Year-to-date sales increased 5.3 percent, with 37,380 vehicles sold.

Mazda North American Operations is headquartered in Irvine, California, and oversees the sales, marketing, parts, and customer service support of Mazda vehicles in the United States, Canada, and Mexico through approximately 780 dealers. Operations in Canada are managed by Mazda Canada Inc. in Richmond Hill, Ontario, and operations in Mexico are managed by Mazda Motor de Mexico in Mexico City. For more information on Mazda vehicles, including photography and B-roll, please visit the online Mazda media center at InsideMazda.MazdaUSA.com/Newsroom.

Follow MNAO's social media channels through Twitter and Instagram at @MazdaUSA and Facebook at Facebook.com/MazdaUSA.

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|  | Month-To-Date |  |  |  | Year-To-Date |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |
|  | October | October | YOY \% | \% MTD | October | October | YOY \% | \% MTD |  |
|  | $\underline{2021}$ | $\underline{2020}$ | Change | DSR | $\underline{2021}$ | $\underline{2020}$ | Change | DSR |  |
| Mazda3 | 2,514 | 2,570 | (2.2)\% | 1.4\% | 33,133 | 27,739 | 19.4\% | 20.9\% |  |
| Mazda6 | 815 | 1,356 | (39.9)\% | (37.7)\% | 15,086 | 13,306 | 13.4\% | 14.7\% |  |
| MX-5 Miata | 492 | 851 | (42.2)\% | (40.0)\% | 10,100 | 7,503 | 34.6\% | 36.2\% |  |
| CX-3 | 1 | 473 | (99.8)\% | (99.8)\% | 5,100 | 7,485 | (31.9)\% | (31.1)\% |  |
| CX-30 | 3,147 | 3,214 | (2.1)\% | 1.5\% | 50,621 | 31,007 | 63.3\% | 65.2\% |  |
| CX-5 | 10,177 | 11,890 | (14.4)\% | (11.2)\% | 147,520 | 116,147 | 27.0\% | 28.5\% |  |
| CX-9 | 2,373 | 2,382 | (0.4)\% | 3.3\% | 31,172 | 22,794 | 36.8\% | 38.4\% |  |
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| CARS | 3,821 | 4,777 | (20.0)\% | (17.1)\% | 58,319 | 48,548 | 20.1\% | 21.5\% |  |


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| TRUCKS | 15,698 | 17,959 | $(12.6) \%$ | $(9.4) \%$ |  | 234,413 | 177,433 | $32.1 \%$ | $33.7 \%$ |  |
|  |  |  |  |  |  |  |  |  |  |  |
| TOTAL | 19,519 | 22,736 | $(14.1) \%$ | $(11.0) \%$ |  | 292,732 | 225,981 | $29.5 \%$ | $31.1 \%$ |  |
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| *Selling Days | 27 | 28 |  |  |  | 255 | 258 |  |  |  |
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## SOURCE Mazda North American Operations

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Additional assets available online:
DPHOTOS (1)
https://news.mazdausa.com/2021-11-02-Mazda-Reports-October-Sales-Results

