MAZDA REPORTS APRIL SALES RESULTS

April Marks the Sixth Straight Month of Year- Over-Year Gains

IRVINE, Calif. (May 2, 2023) – <u>Mazda North American Operations</u> (MNAO) today reported total April sales of 32,351 vehicles, an increase of 7.5 percent compared to April 2022. Year-to-date sales totaled 120,735 vehicles; an increase of 7.5 percent compared to the same time last year. With 26 selling days in April, compared to 27 the year prior, the company posted an increase of 11.6 percent on a Daily Selling Rate (DSR) basis.

CPO sales totaled 4,765 vehicles in April, a decrease of 10 percent compared to April 2022.

Sales Highlights

Best April sales since 1994 with 32,351 vehicles sold. Best-ever April sales of CX-30 with 5,954 vehicles sold. Best-ever April sales of CX-9 with 3,311 vehicles sold. Best-ever sales of CX-50 with 4,305 vehicles sold.

Mazda Canada, Inc., (MCI) reported April sales of 4,459 vehicles, a decrease of 25.7 percent compared to April last year. Year-to-date sales total 15,785 vehicles; a decrease of 16.6 percent compared to the same time last year.

Mazda Motor de Mexico (MMdM) reported April sales of 3,777 vehicles, an increase of 609 percent compared to last year. Year-to-date sales totaled 23,040 vehicles; an increase of 94 percent compared to the same time last year.

Mazda Motor de Colombia (MCOL) reported April sales of 1,216 vehicles, a decrease of 34.6 percent compared to last year. Year-to-date sales totaled 5,103 vehicles; a decrease of 2.6 percent compared to the same time last year.

Mazda North American Operations is headquartered in Irvine, California, and oversees the sales, marketing, parts, and customer service support of Mazda vehicles in the United States, Canada, Mexico, and Colombia through approximately 795 dealers. Operations in Canada are managed by Mazda Canada Inc. in Richmond Hill, Ontario; operations in Mexico are managed by Mazda Motor de Mexico in Mexico City; and operations in Colombia are managed by Mazda de Colombia in Bogota, Colombia. For more information on Mazda vehicles, including photography and B-roll, please visit the online Mazda media center at News.MazdaUSA.com.

Follow MNAO's social media channels through <u>Twitter</u> and <u>Instagram</u> at @MazdaUSA and Facebook at <u>Facebook.com/MazdaUSA</u>.

	Month-To-Date				Year-To-Date				
	April	April	YOY %	% MTD	April	April	YOY %	% MTD	
	2023	2022	<u>Change</u>	DSR	2023	2022	Change	DSR	
Mazda3	2,619	3,594	(27.1) %	(24.3) %	9,914	13,086	(24.2) %	(23.5) %	

Mazda 3 Sdn	1,093	1,361	(19.7) %	(16.6) %	4871	5,065	(3.8) %	(2.9) %	
Mazda 3 HB	1,526	2,233	(31.7) %	(29.0) %	5043	8,021	(37.1) %	(36.5) %	
Mazda6	0	7	(100.0) %	(100.0) %	0	332	(100.0) %	(100.0) %	
MX-5 Miata	967	658	47.0 %	52.6 %	3,557	2,263	57.2 %	58.7 %	
MX-5	553	224	146.9 %	156.4 %	1896	748	153.5 %	156.0 %	
MXR	414	434	(4.6) %	(0.9) %	1661	1,515	9.6 %	10.7 %	
CX-3	-	0	-	-	-	0	-	-	
CX-30	5,954	4,545	31.0 %	36.0 %	25824	14,039	83.9 %	85.8 %	
CX-5	14,333	16,404	(12.6) %	(9.3) %	53060	67,057	(20.9) %	(20.1) %	
CX-9	3,311	3,107	6.6 %	10.7 %	13147	13,570	(3.1) %	(2.2) %	
CX-50	4,305	1,700	153.2 %	163.0 %	14069	1,756	701.2 %	709.1 %	
MX-30	17	78	(78.2) %	(77.4) %	32	258	(87.6) %	(87.5) %	
C90	845	0	-	-	1114	0	-	-	
С9Р	0	0	-	-	18	0	-	-	
CARS	3,586	4,259	(15.8) %	(12.6) %	13,471	15,681	(14.1) %	(13.2) %	
TRUCKS	28,765	25,834	11.3 %	15.6 %	107,264	96,680	10.9 %	12.0 %	
TOTAL	32,351	30,093	7.5 %	11.6 %	120,735	112,361	7.5 %	8.5 %	_
*Selling Days	26	27			101	102			_
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SOURCE Mazda North American Operations

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Additional assets available online: $\mathbf{P} \mathbf{H} \mathbf{O} \mathbf{T} \mathbf{O} \mathbf{S} \mathbf{(1)}$

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